

# William C. Levere Award for Total Communication

SESQUICENTENNIAL CELEBRATION CONCLUSION

**SUBMISSION** 

## Overview

Delta Gamma has a long and storied history as a trailblazer in the women's fraternal movement. Founded in 1873 in Oxford, Mississippi. 2023 marked 150 years of sisterhood. We kicked off our sesquicentennial celebration at Convention 2022 in Philadelphia, Pennsylvania, and concluded at Convention 2024 in Palm Desert, California.

For over eight years, staff and dedicated volunteers planned and executed the sesquicentennial celebration through committees and working groups. The sesquicentennial biennial celebration and committees and working groups were created to help execute plans.

# **Previous Total Communication Award Submissions**

As our sesquicentennial was celebrated over a biennium, please reference the links on previously submitted content. **2023** | **2024** 

# **Target Audience**

The primary target audience were engaged collegians and alumnae with a high affinity for DG, including current and past members of Leadership and current collegiate chapter and alumnae group officers. The secondary target audience were all collegiate and alumnae members.

# **Results Obtained**

ATTENDEES 700+

CONVENTION ADVENTURE

181 applicants

SOCIAL MEDIA

231,000<sup>.</sup> reach 34,000 interactions

**CONVENTION EMAILS** 

20+ emails sent

800+

92% avg open rat CONVENTION MICROSITE

13,000users **44,000** page views

# **Strategy and Objective**

The goal was to celebrate 150 years of sisterhood, honor Delta Gamma's history in a way that is respectful and relevant and involve as many sisters as possible. The key areas of communication were pre-event, registration and event experience. Pre-event and registration channels and mediums included newsletters, print, digital, social media and videos. The event experience included print materials, photo opportunities, curated archives exhibit, welcome party and more.

The event began with a flamingo-themed welcome party to align with the resort and Convention brand, and culminated with a closing banquet and celebration.

Communication launched on social media and ANCHORA newsletters encouraging members to save the date. Event communication and promotion continued and an event-specific newsletter, Convention Corner was created for attendees. The event was highlighted on social media leading up to and during the event, and recapped after in the magazine and newsletters. All members of Delta Gamma received multiple touchpoints throughout the biennium and attendees received a one-in-a-lifetime experience at the milestone events.

# **Channels Used**

Convention is Delta Gamma's largest event. As such, there were a lot of fun and exciting ways to use the brand leading up to and during the event. Below are a list of items created or used for the event that will be shown in-use in the next pages.

- Archives exhibit and interactive pop-up exhibits
- Convention Adventure program
- Digital/social media
- Giveaways/attendee swag

- On-site branding
- Photo opportunities
- Print Materials
- Videos

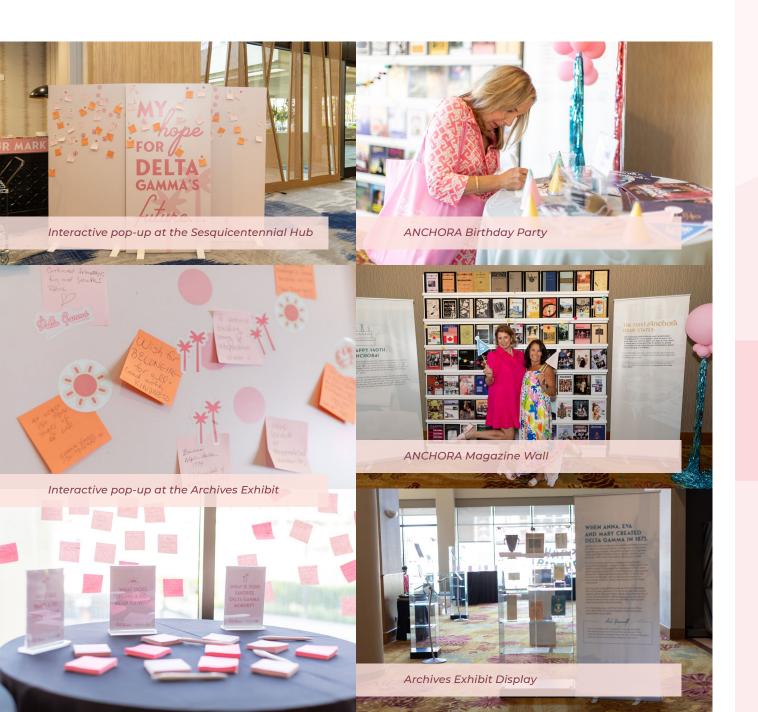
# **Visual Identity**

Convention 2024 was the first brand extension from the main Delta Gamma brand. It featured elements of the main brand while creating something new and exciting, which tied in with sesquicentennial messaging of celebrating the organization's past and looking to the future.

# **EXHIBITS**

We brought over 100 artifacts spanning 150 years of history to attendees in Palm Desert. A majority of Delta Gamma's most precious and oldest artifacts were on display for the first time for attendees to see. The exhibit connected with other programming, including:

- · A passport to collect stamps at activities throughout the week
- · A 140th birthday celebration for the Fraternity's quarterly magazine
- · A place to share hopes for Delta Gamma's future



# **CONVENTION ADVENTURE**

Convention Adventure is an exciting Delta Gamma initiative that gives two lucky alumnae the ultimate VIP experience at the biennial Convention—an all-expenses-paid trip filled with celebration, connection and sisterhood. As special guests, the winners are recognized throughout the event, making them ambassadors for the Delta Gamma experience and inspiring lifelong engagement.





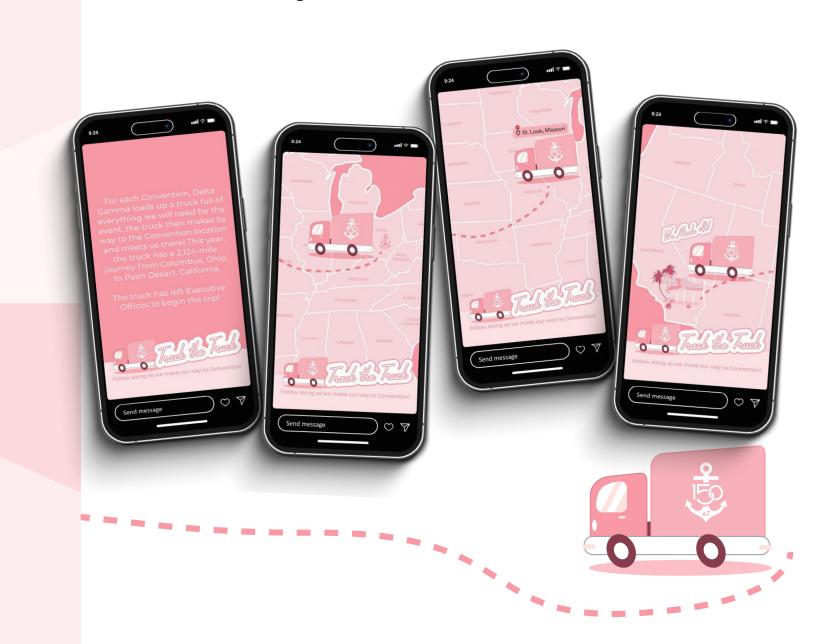


# **DIGITAL AND SOCIAL MEDIA**

Digital and social media were a huge part of the overall Convention brand and communications strategy before and during the event.

#### **SOCIAL MEDIA**

As part of our 2024 Convention, we introduced a fun and engaging "Track the Truck" series on social media, allowing our community to follow Delta Gamma's truck packed with event materials, décor, and more on its 2,124-mile journey from Columbus, Ohio, to Palm Desert, California. This post kicked off a six-part series that provided exciting updates on the truck's cross-country adventure and its grand arrival at Convention 2024, all while maintaining a cohesive theme through our Convention branding.



We engaged with on-site attendees and followers through social media throughout the event using branded stories and resharing posts from attendees throughout the event.

#### **REELS**

- Day 1
- Day 2
- Wrap Video
- What's better...?
- When DGs Understand the Assignment

# CONTINUENCE SIGN. II CONTINUENCE SIGN. II

#### **CONVENTION MICROSITE**

A Convention microsite was created to serve as a one-stop shop for all event-related communications and information, including business, delegate, registration and travel information and frequently asked questions.

Since implementing the microsite, the events team saw a 100% registration rate among Delta Gamma Leadership, and a significant decrease in the number of event-related questions. As of the microsite received over 13,000 users and 44,000 total page views since launching in October 2023.



The microsite will
be utilized for all
Conventions moving
forward and adapt
with the needs of the
event and brand.

#### **EMAIL**

An event-specific newsletter, Convention Corner, was created and curated by attendee type. Other Convention information was included in other newsletters and targeted and all-member emails.

#### **EMAILS**

- Email 1
- Email 2
- Email 3



# **GIVEAWAYS/ATTENDEE SWAGS**

Attendees of every Delta Gamma event receive a variety of branded items and merchandise and have additional Items available for purchase. Convention 2024 featured branded coasters and keycards of Palm Desert-style mid-century scenes used throughout the event, stickers, totes, keychains and pins and a t-shirt was available for purchase in two brand colors.

#### ART SCENE COASTERS







TOTE







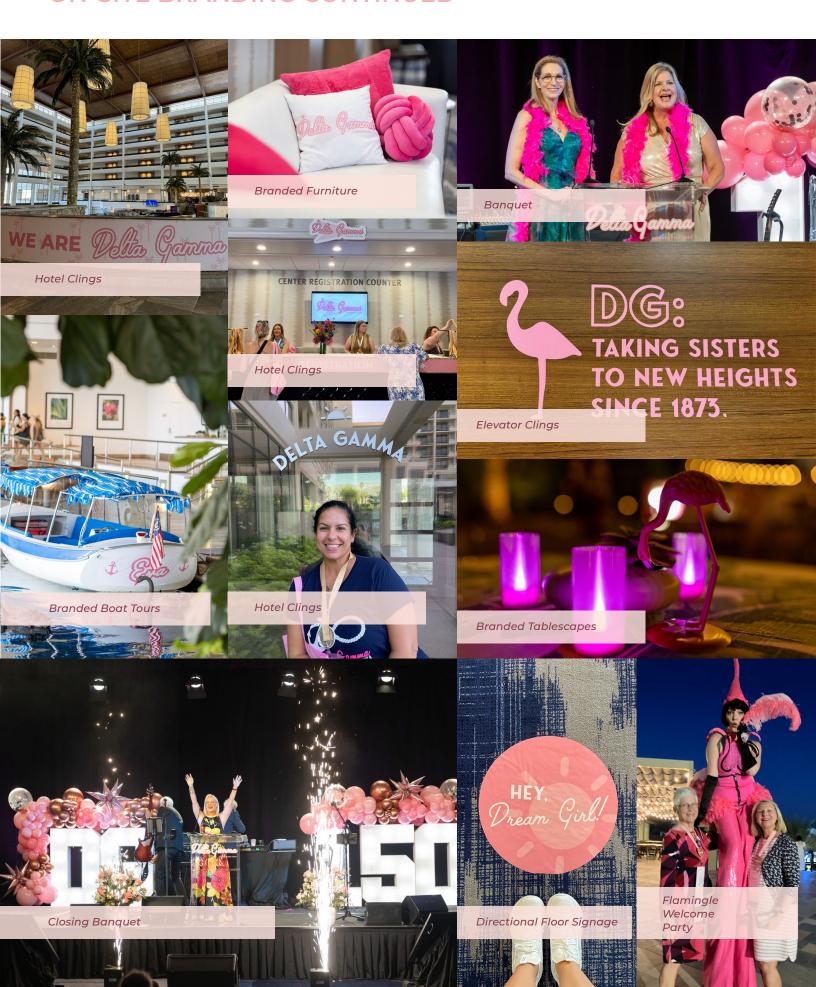
# **ON-SITE BRANDING**

We branded as much on-site as possible for the overall event experience, including:

- · Boat toars, with three boats named after our Founders
- Decor, including pillows and rented foyer furniture,
   key cards, photo ops, pool balloons and centerpieces
- Flamingle welcome event
- Branded clings throughout the event space, including hotel elevators, lobby, registration and session doors



# **ON-SITE BRANDING CONTINUED**



# PHOTO OPPORTUNITIES

A Delta Gamma event staple, we intentionally crafted photo opportunities for attendees throughout the event that aligned with the overall Convention brand and specific event themes.



### PRINTED MATERIALS

Printed materials were used in a variety of ways to inform and engage attendees.

#### **PROGRAM**

The 56-page program book provided on-site logistical and operational information, Including the full schedule, proposed Constitutional Amendments, speaker bios and other event programming.

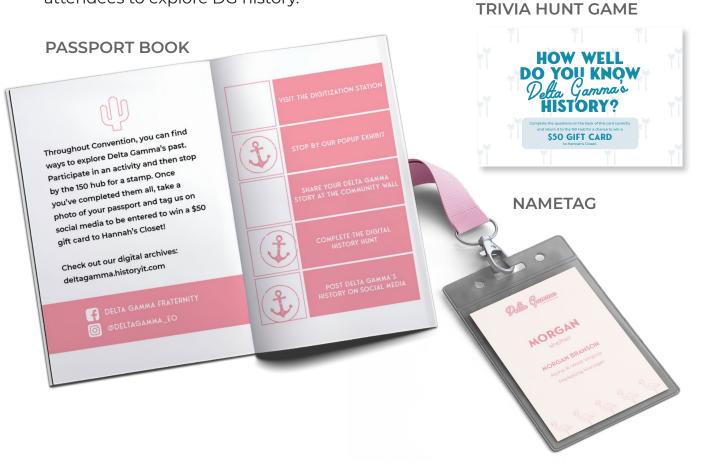


#### **CARDS**

Postcard-sized handouts were used in a variety of ways throughout the weekend. At the banquet celebrating the conclusion of our sesquicentennial, guests found a card at their place setting where they could share a message to future sisters and drop it in the time capsule to be opened in 50 years.



Other printed materials included signage, nametags and a passport was designed to collect stamps at activities throughout the week, encouraging attendees to explore DG history.



# **VIDEOS**

As part of our sesquicentennial conclusion, there were many exciting messages to share with attendees and the overall membership through videos played on-site and later shared on social media.

#### **VIDEOS**

- Welcome to Palm Desert
- · I Am A Sorority Woman Luncheon
- Unveiling of the Digital Archives
- State of the Fraternity
- Sesquicentennial Conclusion
- Looking to the Future

